

Team Member & Seasonal Staff (RSS) Frequently Asked Questions | Spring 2024

What is a Team Member? Team Members are *Consignors* who help for a 4-hour shift for higher sales percentage and early shopping. Shifts are typically before and after the sale. Sign up [HERE](#).

How much do Team Members earn?

- **Regular Consignors:** Earn 60% of sales.
- **Power Sellers:** Earn 55% of sales, unless all items marked donate/discount or help. Details [HERE](#).
- **Team Members:** Sign up [HERE](#), Login to your JBF Profile, Click **Help at Sale** (*Shifts will open*)
 - Earn 70% of sales for a 4-hour shift.
 - Work 8 hours (2 shifts) and we'll reimburse your consignor fee (up to \$15).
 - Some shifts also offer a \$25 Amazon card.
- Note: Valet Consignors earn 45-50% and can increase earnings by a maximum of 5%.

What is a Retail Sales Specialist (RSS)? RSS are seasonal staff like Cashiers and Sales Floor Associates, paid hourly (\$10-11/hr). Anyone can apply. Shifts are usually during sale shopping times and last 5-8 hours. Apply [HERE](#).

Can I be both a Team Member and RSS? Absolutely, as the shifts are on different days.

When do Team Members and RSS shop? See next page for details.

Where do we park and enter? Park on the right side when entering from Nolensville Rd. Enter through the loading dock on Monday & Tuesday, and the front entrance on shopping days. Tell them you're Staff for the JBF Sale if they're charging on Saturday. We'll text the map before the sale or check the FB Consignor Group [HERE](#).

Can I bring my children during my shift? No. It is a very busy environment. For their safety and comfort, please make alternative accommodations for them during your shift.

Do we bring our own food? We provide light snacks and water. If you're helping for 7.5+ hours, bring a backup meal. Fridge space is limited so pack with cooler pack, if needed. We do have a small microwave.

Where do I put my things? Bring minimal items. Use a cross-bag or our breakroom cubbies.

Can I buy items while working? Yes, but place them in the hold area for sale helpers and cash them out at the end of your shift. If helping before the sale goes to 50% or 75%, you must cash out before the discount time starts.

Zero Tolerance Policy: No hiding or holding over items to purchase at a discount. It's considered theft and grounds for dismissal. You must cash out before the discount sale starts.

Refer a Friend for our Seasonal Staff! We are looking for dedicated and reliable individuals to grow our team. Please consider referring any persons who you believe would contribute positively as seasonal staff. Here is the link to share jbfmc.com/ss24staff. Thank you!

Your shift is important! Your presence is crucial to the success of the sale. Make every attempt to keep make your shift. If you have scheduling changes or will be late, please contact Yolanda at 615-707-7541. No shows are documented and may impact future opportunities. We appreciate your understanding and cooperation.

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When do Team Members and RSS shop?

Team members & RSS will receive Presale Passes for you and a guest for the Wednesday Presale and Friday 50% Presale. You will receive one pass to the 75% Donate sale on Saturday.

Your entry time is determined by your total hours. See below to find your shopping time! Bring your wagon! Click [HERE](#) for a copy of this graphic to save to your phone.

Presale Passes will be sent digitally within 2 weeks of the sale.

UPDATED 1.27.24







Consignor Schedule

SPRING/SUMMER 2024 - Public March 28-30 | Presale March 27


Nashville Music City
THE FAIRGROUNDS NASHVILLE (Expo 2)
401 Wingrove St, Nashville, TN 37203

Reserve your Drop-off Appt [HERE](http://jbfmcc.com/sellyes): jbfmcc.com/sellyes

MONDAY 3/25	WEDNESDAY 3/27	THURSDAY 3/28	SATURDAY 3/30	SUNDAY 3/31
<p>CONSIGNOR DROP-OFF 4-9PM</p> <p>Appointment required</p>	<p>ROCKSTAR PRESALES* 9:30-9PM</p> <p><small>(Staggered Entry - upon entry, you can shop as long as you wish)</small></p>	<p>PUBLIC SHOPPING 10-8PM</p> 	<p>PUBLIC HALF OFF 8-3PM</p> <p><small>(Items w/o a ★)</small></p>	 <p>CLOSED EASTER</p>
TUESDAY 3/26	<p>15hr+ Helpers & 1 Guest 9:30-9pm</p> <p>8hr Helpers & 1 Guest 10-9pm</p> <p>4hr Helpers & 1 Guest 10:30-9pm</p> <p>Consignors & 1 Guest 2-9pm</p> <p>-----</p> <p><small>*no children under age 12 unless infants worn or in a stroller.</small></p> <p>Wagons encouraged!</p>	FRIDAY 3/29	LAST DAY!	MONDAY 4/1
<p>CONSIGNOR DROP-OFF 9-2PM</p> <p>Appointment required</p> <p style="font-size: small; color: #4b3621;">All Consignors who wish to participate MUST schedule a drop-off and pay the consignor fee.</p>	<p>HALF OFF PRESALE 4:30-8:30PM</p> <p><small>(Items w/o a ★)</small></p> <p>Team Members & 2 Guests 4:30-8:30pm</p> <p>Consignors & 2 Guests 5-8:30pm</p>	<p>75% OFF* DONATES 1:30-3:30PM</p> <p>TEAM MEMBERS & CONSIGNORS ONLY <small>(items marked "D" for Donate)</small></p> <p>SORT 4-9PM</p> <p><small>includes Power Sellers</small></p> <p>Sort Perk: You can take your items home if we finish!</p>	 <p><small>*This gift is for JBF Nashville Consignors that plan to return to for the next season.</small></p> <p>CONSIGNOR PICK-UP 3-6PM</p> <p><small>Items remaining after 6:01pm will be donated to charity.</small></p>	



Team Members & Consignors have unlimited reentry during all public shop times!



All Registrations & Tickets
<https://nashvillemusiccity.jbfsale.com>

Consignor Payouts will be sent through email via eCheck within 2-weeks after the event.

JBF is a community event designed with you in mind!

Thank you for helping families say...YES!

Contact info: If you need help securing a shift, please text Yolanda at 615-707-7541!