

YOUR GUIDE TO SELLING

Cliff Notes

JUST BETWEEN FRIENDS

WITH JBF NASHVILLE MUSIC CITY

GET THE FULL GUIDE

Let's do this together!

If you're a first-time seller, or a returning consignor needing a refresh, you'll find everything you need - right here - to confidently turn your outgrown kids' items into CASH.



Gather



Sort



Create Tags



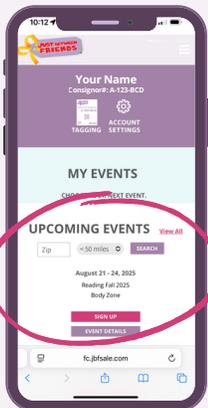
Price & Prep



Drop Off

(info available in full guide) (info available in full guide)

[▶ Watch This Quick Overview](#)



But, First Things First: REGISTER!

Save your spot by registering on jbfmc.com/Step1 as a Consignor at the **JBF Nashville Music City** event.

[Register to Sell](#)



Log in (or create profile), search for the Nashville event by ZIP, and select "Consignor."

Second, Schedule Your Drop-off Time

After registering for the Nashville event, use the link below to **schedule your drop-off time**, pre-pay for your consignor fee and select your pick-up date if you choose not to donate all of your items at the conclusion of the sale.

[Reserve Drop-Off Time](#)



Drop-off days for Spring 2026 are **April 6-7** by appt at the Fairgrounds Nashville. Question about appts, text Brittany B. at 615-693-1164



Questions? Join our Seller Group [Here](#) for quick Q&A and other fun perks!



STEP #1

Gather



Ask A COACH

MY CHECKLIST

Check off this list as you gather your items!

- Large Toys
- Outdoor Toys
- Bedrooms
- Closets
- Playroom
- Furniture
- Kitchen
- Bathrooms
- Garage
- Basement
- Attic

Kids Grow Fast!

Children typically cycle through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone! Look around for other kid items you can sell, too.

WHAT TO SELL | SPRING 2026

Check all over your home!



Be sure to check the garage!



You don't have to gather everything at once. Start with one closet.



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STEP #2 Sort



Ask A COACH

Sort your gathered items into three categories:



Keep the items that you just aren't ready to part with yet.



Toss the items that are too well-loved (stains, missing pieces, not working).



Sell and CASH IN on the rest that meets our JBF standards listed below!

♥ **Don't overthink it** - if it's in great shape and you'd buy it yourself, it will likely sell!

Review the 4 Cs



 <h2>Clean</h2> <p>The newer it looks, the better it sells. Are items in great condition? Free of stains, rips, odors, pet hair.</p>	 <h2>Current</h2> <p>Are items in the right season? Cold weather items at Fall/Winter sale and warm weather clothing in Spring/Summer sale.</p>
 <h2>Complete</h2> <p>Are all parts & pieces included? All in working order with working batteries.</p>	 <h2>Compliant</h2> <p>Have items, especially baby equipment and toys been checked for recalls? Check safety.jbfsale.com for details.</p>



Safety waivers are **REQUIRED** for all cribs & car seats.

Want to jumpstart your tagging journey?
Check out these short tagging how-tos!



? **Need Help?** Email Yolanda at yolandaprince@jbfsale.com or text 615-707-7541



STEP #3

Create Tags



GET THE FULL GUIDE

Ready to Start Tagging?(open 24/7)

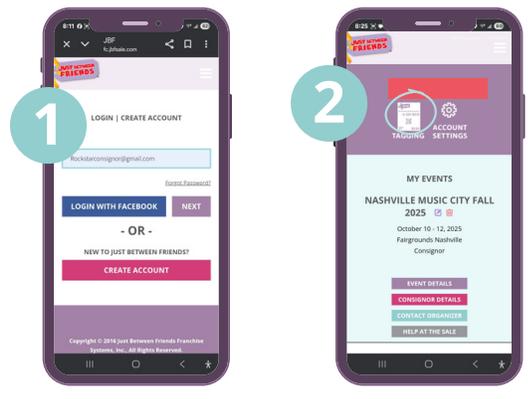
Already registered for JBF Nashville Music City? Start tagging below.
Not yet? Register first at jbfmc.com/Step1.

TAP HERE TO START TAGGING NOW

STEP 1: Click myjbfntags.com and log in
You can work on your tags anytime - your progress autosaves.

STEP 2: Click on the Tagging icon

STEP 3: Enter & Print Tags
Most sellers tag 50-75 items in 1-2 hours.



3

Category	Size/Type	Description	Price	Reduce	Donate	Quantity
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="text" value="1"/>

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose - the **Price**.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity if unsold.

Choose the **Size or Type** that best describes your item. All clothing and shoes must have a size. Some non-clothing items will have type to choose from. For items with no type, you may leave this field empty.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.

Example Tag



How to Create Tags

Tagging Categories

Printing Your Tags

Print on 8.5"x11" WHITE CARDSTOCK in portrait mode (9 tags per page). Do not use regular paper.

No Printer? No Problem!
Use "Print PDF" and upload to Office Depot. JBF Nashville Music City sellers receive a special discount at Office Depot - see the Seller Group for the link and instructions.

Start tagging today and secure your Seller Drop-Off appointment [HERE!](#)