

SS21 TEAM MEMBER PERKS

We are run entirely by our JBF Community (moms, dads, grandparents and friends)! We have fun putting on this great event! The event is high-energy and filled with smiles. Be a part of the JBF team and make some new friends!

Consignors earn 60% | Team Members earn up to 70% | Team Leaders earn 75%
Team Members shop the Presales first, so they save more!
The more you help, the earlier you shop!

Shifts are in 3Hr & 5Hr Increments
3hr Shift - You will receive 65% profit on your sold items*
5hr Shift - You will receive 70% profit on your sold items

What do Team Members Do? Our team members help with everything from event set-up, assisting at drop-off or organizing the floor, greeting shoppers, floor runners, assisting with yellow tag purchases, matching up missing tags, manning a cash register or bagger, sorting unsold items after the event, helping at pick-up, and breaking down the event.

NOTE: NON-CONSIGNORS are welcome to help at the sale and shop early, *however they must choose a shift prior to the Monday, May 10th Presale!* Please choose a shift on Thursday, May 6 – Sunday, May 9.

***NEW FOR SPRING 2021* - 75% OFF DONATES - TEAM MEMBER ONLY PRESALE | Saturday, May 15, 5-8pm**

The following critical 5 HR (70%) shifts have extra perks! Limited spots for these shifts, sign up now!

- **Sort Team**– This 5hr is a ***double credit/10 hrs*** shift and counts for early shopping! This shift is very busy and assists with sorting unsold items.
- **DAD Dream Team (setup/breakdown)** – This 5 hr MALE ONLY shift counts as ***triple credit/15 hrs*** for early shopping and dad will receive a \$50 Amazon card! This crew must be able to lift 35lbs and assists with unloading/setup before and breakdown/loading after the event - they bring the muscle!

TO SIGN-UP TO HELP: Login to your JBF Profile at <http://bit.ly/JBFLogin> and click **“Help at Sale”!**

JOIN OUR TEAM!

1. Event Selection: SPRING SALE EVENT MARCH 22-24

2. Login: LOGIN | CREATE ACCOUNT, ACCOUNT LOGIN, kendrasalem@jbsale.com, LOGIN WITH FACEBOOK, LOGIN

3. Profile Selection: Kendra Salem, J-470-YHW

4. Event Details: SIGN UP FOR THE EVENT ALLENTOWN/PA - SPRING SALE - 2018 2017, How Would You Like To Participate?, Consignor, Volunteer (includes Barter)

5. Event Grid: General Sales - Wednesday, Ladies - Wednesday, Large Market - Wednesday, etc.

SS21 PRESALE SCHEDULE & FREQUENTLY ASKED QUESTIONS

Team Members and Consignors will receive their passes before the event.

Note: Once you enter you can stay as long as you like.

TEAM MEMBER & CONSIGNOR PRESALE SCHEDULE

Monday, May 10 from 11 am to 7 pm

11:00pm | Team Leaders

12:00pm | 15 Hr + Team Members

12:30pm | 10 Hr Team Members

1:30pm | 5 Hr Team Members

3:00 pm | Consignors + (1) Guest

*** PLEASE NOTE: Wednesday is a KID-FREE shopping event. NO children unless infants that are worn or secured in a stroller. Wagons are allowed. Children are allowed on all other days, but do count toward building occupancy so we encourage you not to bring them if possible.**

50% OFF PRESALE SCHEDULE | (items w/o a star)

Saturday, May 15 from 10-8pm

4:00 pm | ALL Team Members & (2) Guests

4:30 pm | Consignors + (1) Guest

75% OFF DONATES | (items marked with a "D" for Donates)

Sunday, May 16 from 5-8pm

This a private sale for **TEAM MEMBERS ONLY**

5:00 pm | Team Leaders, Sort Team and 10Hrs +

6:00 pm | 3-5 Hr Team Members

FREQUENTLY ASKED TEAM MEMBER QUESTIONS

I really want to help at the event, but I don't see a time that works with my schedule?

No problem, send your name and available days/times and the number hours you want to help to Yolanda at 615-707-7541, and we will work to create a shift that works for you.

Where are the 3hr shifts, I couldn't find many of them?

These are built as needed and are typically requested by expecting moms or those who are unable to stand for long periods of time. Valet consignors may also request a 3hr shift. Please email Yolanda at yolandaprince@jbfale.com, if this is your situation and we will work to accommodate you.

What if I can't make my shift, can I send someone else in my place?

Sure, just send help! Text Yolanda at 615-707-7541, immediately if you are unable to make your shift.

Can I bring my children with me during my shift?

No children are allowed during your shift due to safety reasons and the fast pace of the events. You will likely be very busy and moving around a lot. If you are unable physically be at the event but still want to help, we may have some tasks that can be done from home or food gift card barter shifts. Just let us know.

If you have questions about helping, please contact **Yolanda** at 615-707-7541 or email her at

yolandaprince@jbfale.com